

Waiting room TV



2,200 doctor's offices, hospitals

40 % patient reach

32 % national reach

From € 1 per doctor's office/hospital

y-doc, inventor of waiting room TV, is No. 1





Waiting room TV from y-doc is the ideal digital-out-of-home medium in the healthcare sector.

Around 2,200 medical practices and hospitals are already using waiting room TV to better inform patients and customers.

The best doctors are also the best recommenders and multipliers.





#### Premium Health Media

y-doc is the effective consumer marketing tool in the healthcare sector and thus your platform for product information, traditional advertising and educational campaigns. y-doc is always there in the right place at the right time.

# The ideal environment

Inform and educate in a reputable environment. Because your message deserves unlimited attention.

The pleasant doctor's office program in the y-doc waiting room TV has a calming effect on patients, creates a relaxed atmosphere and thus shortens the waiting time - the ideal setting for your campaign to be noticed.

# With the best recommendations

y-doc has recognized that information offered to patients in the personalized waiting room TV program is even perceived as a personal recommendation by the doctor they trust.

Take advantage of the high reach of top physicians selected together with the pharmaceutical industry. In Austria, 80 % of all patients are cared for by the 20 % largest medical practices - y-doc reaches 40 % of all patients with only 15 % of the doctors' offices.

#### Active ingredient combination

With target group-specific booking according to

- medical specialization and additional subjects,
- main focus of the doctor's office, e.g. sports, nutrition, homeopathy, etc.,
- or geographic, demographic or sociographic characteristics

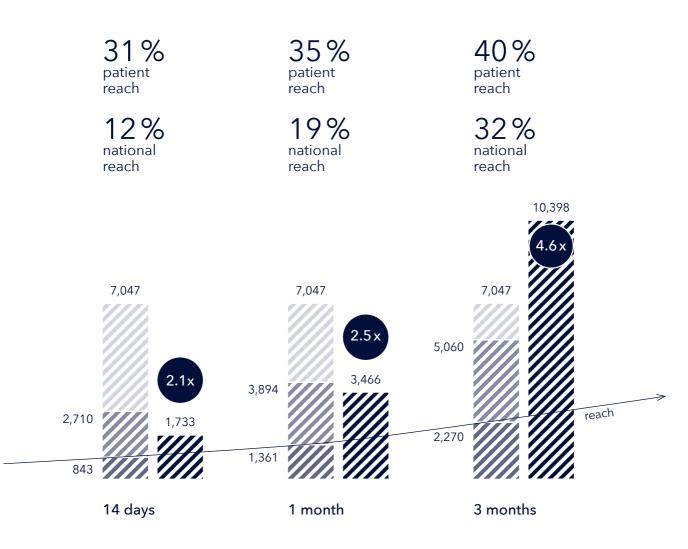
your campaign in the y-doc waiting room TV achieves even more impact - with minimal investment!

# Great impact from a single source

With y-doc you can book the most important health screens in Austria centrally and thus gain a large reach:

### Waiting room TV.

# 40% patient reach 32% national reach



population aged: 14-75 years visited doctor gross contacts

(absolute numbers in thousands)

# playout statistics waiting room TV

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2,200 doctors (~1,600 screens)
20 playouts per day per screen (17d)
544,000 playouts per month total Austria-wide
8.1 gross contacts per
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playout per doctor

4.4 million gross contacts per month

€ 5.00 CPM per

10 seconds commercial

€ 0.59 price per office day

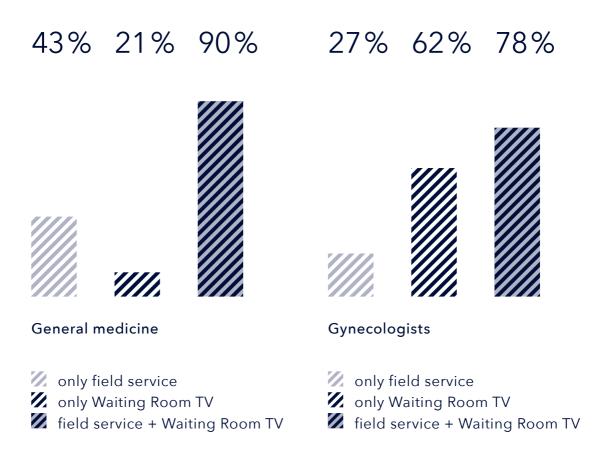
€ 0.03 price per playout



### 90% head start

Doctors' tendency to recommend In the course of the survey (product as nutritional supplement), the success of y-doc was compared with that of field service.

y-doc Waiting Room TV is the optimal supplement to professional pharmafield service.





We offer consulting commercial production insertion editing doctor communication dispatch of informational material for patients sampling reporting

# A first-class offer also requires first-class support.

#### Your added value

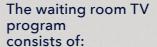
Doctors who use waiting room TV receive from y-doc

- your product samples, so that questions from patients can be answered even better,
- a free letter with information and benefits of your product.

y-doc takes care of packaging, packing and shipping for you.







- individual physician program
- product information
- editorial contributions
- contributions from the Medical Association Vienna (only in Vienna)
- current content (pollen alert service, news, weather report, etc.)

The length of a program loop is adapted to the average waiting time in the respective practice, so that the patients get to see about 1.5 program loops. The program is soundless and therefore does not disturb the relaxed waiting time.

#### **Editorial office**

y-doc Wartezimmer TV informs with editorial content about health and general topics. The articles are easy to understand and range from preventive care to nutrition, exercise, body care and health in the workplace.

Link the topics to your product!

Undivided attention and high acceptance are guaranteed.

# Monthly rates and media data waiting room TV

National booking

€ 1 per second per doctor / hospital screen when booking an entire medical discipline Austria-wide or at least in one federal state.

# Selective booking

€ 1.50 per second per doctor / hospital screen + € 500 one-time flat rate for the selection of specific locations or desired practices.

#### On request

- shorter/daily placements
- dynamic integration of your content via JSON, XML, RSS feed etc.
- branding of the pollen alert service, weather, news
- sampling/product sample dispatch
- high rotation/double placement

# from € 1 per second

20 seconds commercial				
Specialty	Doctors or screens total 1)	Gross contacts p. m. <sup>2)</sup>	Rate per 20 sec. commercial in € p. m.	CPM per 10 sec. commercial in € 2)
General medicine	720	1,924,400	14,400	3.74
of which with pharmacy	100	238,000	2,000	4.20
of which without pharmacy	620	1,686,400	12,400	3.68
Anesthesiology	6	7,140	120	8.40
Ophthalmology	94	239,700	1,880	3.92
Surgery	95	129,200	1,900	7.35
Dermatology	78	159,120	1,560	4.90
Gynecology	152	206,720	3,040	7.35
Throat Nose Ear	36	42,840	720	8.40
Internal Medicine	157	213,520	3,140	7.35
Pediatrics	44	59,840	880	7.35
Laboratory	10	51,000	200	1.96
Pulmonary medicin	29	39,440	580	7.35
Neurology	48	48,960	960	9.80
Orthopedics	144	195,840	2,880	7.35
Physical medicine and physiotherapy	25	25,500	500	9.80
Psychiatry/Psychology/Psychotherapy	21	21,420	420	9.80
Radiology	56	285,600	1,120	1.96
Urology	52	61,880	1,040	8.40
Oral and maxillofacial med. and surgery	360	489,600	7,200	7.35
Total doctors (waiting time Ø 40 min.)	2,127	4,201,720		Ø: 5.06

<sup>1)</sup> incl. screens in hospitals 2) does not include patients seeing Ø 1.5 program loops

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# **y-doc** Waiting room TV